



# Training Announcement



## IAAO 102 – Income Approach to Value

**COURSE DESCRIPTION:** The Income Approach to Valuation is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. The material covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach. The Income Approach to Valuation utilizes lectures, classroom discussion, and homework problems to emphasize the main concepts and procedures taught in the course.

***Recommended : Course 101***

<b><u>GENERAL INTEREST HOURS:</u></b>	30
<b><u>DOL COURSE APPROVAL:</u></b>	AP3469
<b><u>INSTRUCTOR:</u></b>	Randy Ripperger
<b><u>DATES &amp; TIMES:</u></b>	October 25-29, 2021
<b><u>LOCATION:</u></b>	6400 Linderson Way SW Tumwater, WA 98501
<b><u>CLASS IS LIMITED TO:</u></b>	35
<b><u>REGISTRATION</u></b>	<a href="#">Click here to register</a>
<b><u>REGISTRATION FEE:</u></b>	<b>\$385</b> per person, due at time of registration or by deadline
<b><u>REGISTRATION DEADLINE:</u></b>	September 24, 2021
<b><u>MAKE CHECK PAYABLE TO:</u></b>	<b>WSACA - Education Fund</b> 855 Trospen Rd SW #108 PMB 329 Tumwater, WA 98512
<b><u>CANCELLATION &amp; REFUND POLICY:</u></b>	Notice of cancellation must be received no later than 10 business days prior to the start of class in order to receive a refund.
<b><u>NOTE:</u></b>	If you are anticipating reimbursement from your county, you must have your assessor/manager or supervisor's signature on the registration form.
<b><u>QUESTIONS:</u></b>	Grace Sutula Education Coordinator <a href="mailto:graces@dor.wa.gov">graces@dor.wa.gov</a> 360-534-1361  Jeri Lux Education Specialist <a href="mailto:jeril@dor.wa.gov">jeril@dor.wa.gov</a> 360-534-1360